

Investment guide

Your investment is as individual as you are





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Important information

You should consider all the information contained in the **NGS Accumulation Product Disclosure Statement (PDS)** dated 1 November 2023 and other important information that forms part of the PDS available at ngssuper.com.au/PDS before making a decision about investing in NGS Super. You can request a copy of the PDS and other important information by calling us on **1300 133 177**. You can also view our **Target Market Determinations** at ngssuper.com.au/TMD

The information provided in this guide is general information only and does not take into account your objectives,

financial situation or needs. Before making a financial decision, please assess the appropriateness of the information to your individual circumstances and consider seeking professional advice.

NGS Financial Planning Pty Ltd, ABN 89 134 620 518, is a corporate authorised representative #394909 of Guideway Financial Services Pty Ltd, ABN 46 156 498 538, AFSL #420367 and offers financial planning services on behalf of NGS Super ABN 73 549 180 515.



Your super is likely to be one of your most important investments.

The decisions you make about how to invest your super savings can make a real difference to your lifestyle in retirement.

NGS Super offers flexibility and choice when it comes to investing your super savings.

You can choose from a selection of pre-mixed or sector-specific options.

Or, you can take a more hands-on approach to your investment with our self-manged investment option.

You can even choose different investment strategies for your existing account balance, and your future contributions.

This guide can help you to understand the investment option, or options, that's right for you.

Seek advice before you choose your investment strategy

It's a good idea to seek financial advice when making major investment decisions, such as choosing how to invest your super savings.

We offer single-issue advice limited to your NGS Super account at no cost:

- through **Member Online** as self-service e-Advice available in **Advice Tools** section
- over the phone through our Financial Advice Helpline.

We also offer low-cost tailored advice through NGS Financial Planning. To make an appointment or speak with a planner, contact us on **1300 133 177** or complete the **Financial advice enquiry form** at ngssuper.com.au/financial-planning

1. Things to consider

Understanding your particular circumstances and the risk profile of each investment option can help you decide which option, or options, might be best for you.

What other investments do you have outside of super?

The answer to this may influence:

- the amount you need to save in your *super account*
- the investment options you select for your retirement savings (you can diversify your retirement savings by investing in asset classes you do not already invest in)
- how you structure your finances in your retirement.

How old are you now and what is your life expectancy?

Your planned retirement date can have an influence on the level of risk you are prepared to accept.

If you are younger, you may decide to pursue higher long-term returns and be prepared to accept the occasional negative return in the short term because you have time on your side.

If you are closer to retirement, you may not be prepared to take the risk of a market downturn and may choose to accept the lower returns of a more conservative investment strategy.

How long will you be retired for?

Of course, this is generally impossible to know, but the longer you are retired, the more money you will need.

While you still have a few years until retirement age, this may mean considering a strategy that is less conservative because of the potential for higher returns.

And as you move closer to retirement, this may mean adjusting your strategy to ensure your retirement money is invested in such a way that it will last for the duration of your retirement.

What is your objective?

In general, every member's objective is to provide for a comfortable retirement, however, the way this is achieved changes with time and your risk tolerance.

Risk is best described as the chance that your retirement objectives may or may not be met. In assessing the risk of an investment option, your timeframe, your investment objective, how involved you are and how much risk you are willing to tolerate are all important.

How much control do you want?

You will need to decide how involved you want to be in managing your super. This will influence the options that are appropriate for you. Do you want to decide upon the mix of assets in your portfolio, or would you prefer to let NGS Super decide for you?

Make your choice

To change your investment options, you can log in to your secure **Member Online** account or complete an **Investment switching form** available at ngssuper.com.au/forms or call **1300 133 177** for a copy.

Make an investment choice

If you would like to change your investment option(s), read this guide carefully, and consider seeking professional advice.

If you don't make an investment choice, your *NGS Accumulation account* will be invested in the Diversified (MySuper) option.

More control over your super and income in retirement

You can choose the level of choice and control you want over your savings. Whether you invest in:

- a single option
- a combination of options
- our NGS Self-Managed Direct Investment Option (DIO)

there's an investment strategy suitable for your needs and goals.

Level of choice and control	Investment options
Leave your money in the default investment option	Default option — if you don't make an investment choice, your account will be invested in the Diversified (MySuper) option.
Select from our pre-mixed options and leave the rest to us	Pre-mixed options — a selection of options that combine various investment types (also known as 'asset classes'). We manage the mix of these asset classes, while our fund managers manage the investments.
Build your own strategy by selecting from our range of sector-specific options	Sector-specific options — a selection of asset class options managed by fund managers. Suitable if you wish to choose your investment sectors but not your individual investments.
DIY through NGS Self-Managed DIO — your choice your way	<p>The NGS Self-Managed DIO allows greater choice and control when investing. This direct investment gateway includes a choice of ASX-listed companies, exchange traded funds (ETFs) and term deposits, giving you the freedom to structure your own investment strategy in much the same way as a self-managed fund allows.</p> <p>The NGS Self-Managed DIO provides the greatest level of choice and flexibility for your savings. While managing your own investment strategy increases your flexibility and control, this option is not suitable for everyone, especially those who do not want a high level of involvement when investing their retirement savings. If you're interested in the NGS Self-Managed DIO, you should refer to the NGS Self-Managed guide available at ngssuper.com.au/PDS or call us on 1300 133 177.</p>



2. Understanding risk and your investment timeframe

There are various risks associated with investing. As each investment option has a different mix of investments, the associated risk differs for each. Each investment option has details of its risk profile, but here we look at some general types of investment risk.

Inflation: price increases due to inflation can erode the real value of investments.

Adequacy: the risk of your savings not being sufficient at retirement to support your preferred retirement lifestyle.

Legislative: the risk that future changes in legislation will impact your retirement savings, both positively and negatively. Examples of this include increases in minimum retirement age, changes to minimum pension payments, etc.

Agency: the value of the assets within an asset class can fall for many reasons, including changes in the internal operations or management of a fund or company, or in its business environment.

Market: factors such as investor sentiment, economic impacts, regulatory conditions and political events will affect market performance.

Interest rate: changes in interest rates can have a positive or negative impact — directly or indirectly — on the value of investment returns. This is of particular concern in cash and fixed interest investments.

Currency: the risk that overseas investments gain or lose value resulting from rises or falls in the Australian currency.

Derivatives: the risk that the value of the derivative contract may not move in line with the underlying asset exposure, or the risk that the counterparty to the derivative contract cannot meet its obligations under the contract.

Liquidity: the risk that investments may not be able to be converted to cash within the necessary time frames.

Market timing: the risk that you will invest money into the market at the wrong time. For example, you invest into Australian Shares after seeing it rise 15%, and it subsequently drops 10%.

Risk and your investment timeframe

Apart from the specific types of investment risk listed to the left, it can also be useful to think about risk from the perspective of time.

We can define investment risk in this context as the chance that your retirement objectives won't be met — for example, the return you receive on your investments could be less than what you need to sustain a comfortable level of income throughout your retirement.

Time is a factor, because it will influence what level of risk you're likely to be comfortable with, and this will differ for everyone.

If your investment timeframe is long, say 20 years or more, you may be happy to invest in more volatile assets such as shares, as you have time to ride out one or more investment cycles and potentially reap higher returns.

Conversely, if your investment timeframe is short, you may not wish to invest in volatile assets but prefer those such as fixed interest and cash, which are less likely to drop dramatically or generate negative returns in the short term. While the volatility of such investments is generally low, the returns may also be lower than those for more volatile assets.

As you can see, your risk profile for investing is likely to change over time, which is why it's always important to ensure that your investment options suit your personal circumstances.

Calculation of risk labels

Calculating standard risk measure and short-term risk

The standard risk measure (SRM) is a guide as to the likely number of negative annual returns expected over any 20-year period. The purpose of the SRM is to provide members with a label to assist in comparing investment options both within and across various super funds.

The SRM is based on industry guidance to allow you to compare investment options that are expected to deliver a similar number of negative annual returns over any 20-year period.

It is not a complete assessment of all forms of investment risk, for instance it does not detail what the size of a negative return could be or the potential for a positive return to be less than you may require to meet your objectives. Further, it does not take into account the impact of administration fees and tax on the likelihood of a negative return.

You should still ensure you are comfortable with the risks and potential losses associated with your chosen investment option/s.

Our methodology for calculating the SRM of each option is as follows:

We calculate the forward-looking return distribution of each option. From this distribution, we then calculate the probability of a negative return over one year and then multiply this probability by 20 to obtain the likelihood of a negative return over 20 years. The SRM will be reviewed if we believe there has been a material change to the underlying risk and return assumptions.

Each option is then assigned a risk label according to the following table:

Risk band	Estimated number of negative annual returns over any 20-year period	Risk label
1	Less than 0.5	Very low
2	0.5 to less than 1	Low
3	1 to less than 2	Low to medium
4	2 to less than 3	Medium
5	3 to less than 4	Medium to high
6	4 to less than 6	High
7	6 or greater	Very high

Inflation risk

If you have a medium or long-term investment horizon, inflation begins to have an impact on the investment. The SRM does not take into consideration this impact and therefore, you should consider inflation risk when deciding which investment option is right for you. That is, the risk that the investment option performance will not exceed inflation over the medium or long term.

Investment performance

It is also important to note that the potential range of returns for each option will vary as a result of the level of growth versus defensive asset mix. See *Understanding your options* and *Choosing your options* in this guide for more information on growth and defensive assets.



3. Understanding your options

Asset classes are key components of investing. Each investment option is broken down into various asset classes which can be classified as either defensive or growth assets. An asset class refers to a particular group of assets with similar characteristics, such as shares, property and fixed interest.

Asset allocations and ranges

The tables on pages 11-21 outline how each of the options vary in relation to the asset classes they are invested in.

Strategic asset allocation

The strategic asset allocation is indicative of the expected asset allocation during stable market environments. The strategic asset allocation is the primary driver of the option's long term investment performance. Investments are selected based on one or more of the following characteristics:

- capital preservation
- regular stable income
- inflation offset
- capital growth
- risk mitigation.

Dynamic asset allocation

The dynamic asset allocation range is used to respond to changes in the investing environment. The strategy moves asset allocations dynamically, primarily seeking to manage risk, but also to improve returns.



Defensive assets

Defensive assets are generally included in an option to stabilise returns. These types of assets typically receive a large component of their return as income. Defensive assets are lower-volatility investments, but this means they generally produce lower returns over the long term.

Cash

These assets are deposits held at banks, credit unions and at-call cash accounts.

These assets aim to provide a high level of capital security and returns that match or exceed the RBA cash rate. The return of cash is unlikely to exceed inflation over the long term.

Fixed income

A mix of quality medium and long term domestic and global debt issued by companies, governments and government-type agencies.

These assets pay regular interest and are held for their stable income stream, low volatility and defensive characteristics, however, in periods where interest rates rise rapidly, government bonds may have negative returns.

Alternative non-traditional fixed income assets, like insurance linked securities, are also held that typically provide a high level of income while also providing diversification away from equity risk and a high probability of returning principal at maturity.



Growth assets

We use growth assets to provide capital growth in our investment portfolio, along with some investment income. Growth assets are riskier than defensive assets but — over the long term — are expected to produce higher returns.

Australian shares

This asset class invests in companies listed on the Australian Securities Exchange. There is exposure to large and small companies across a range of industries. Returns from shares have historically outperformed inflation. The returns from shares are a combination of capital growth and dividends.

International shares

This asset class invests in companies listed on global stock exchanges. International shares provide the opportunity for geographic, economic, industry and currency diversification in an equity portfolio. International shares have similar risk and return characteristics as Australian shares — except for dividend franking — but provide exposure to other currencies.

Listed property

This asset class invests in securities listed on the Australian and global stock exchanges that provide exposure to real estate including buildings, land and other real estate securities. These securities can be traded like common shares, and while the underlying asset is real estate, the risk of this asset class is similar to shares.

Listed infrastructure

This asset class invests in securities listed on the Australian and global stock exchanges which provide exposure to infrastructure assets including airports, seaports, road, bridges, tunnels and utilities. These securities can be traded like common shares, and while the underlying asset is infrastructure, the risk of this asset class is similar to shares.

Private equity

This asset class involves direct investments in private companies or buyouts of public companies. These investments are typically illiquid, with longer investment horizons. However the potential for higher returns can compensate for this liquidity risk.



Growth and defensive assets

Some asset classes have characteristics of both growth and defensive assets and, therefore, do not completely fit the definition of either. These asset classes are better classified as growth and defensive.

Alternatives

This asset class aims to generate medium to high returns with medium to high risk through investments or strategies that do not fit easily into the standard asset classes. These may include:

- hedge funds
- multi-asset class funds
- insurance-linked strategies
- risk premia funds
- hybrid securities
- commodities.

These are alternative assets which provide a good balance between growth and defensiveness, as well as diversification away from equity risk.

Property

A portfolio of high-quality, mostly unlisted properties focused on generating high levels of income with the potential to provide medium-term capital growth. From time to time, this sector can have a small allocation to listed property. The portfolio is expected to be less volatile than shares.

Infrastructure

This asset class invests in assets that provide essential services to communities and industry, and in doing so, provide core functions that allow economies to grow. Infrastructure investments tend to demonstrate stable returns over an extended period, with highly predictable cash flows and revenue streams that are generally linked to inflation. Infrastructure investments have the additional benefit of generally demonstrating low correlation, if any, to equity markets. However, this sector can have a small allocation to listed infrastructure from time to time, which can increase volatility.

4. Choosing your options

You have the flexibility to choose from our pre-mixed options, develop your own strategy by selecting any combination of our sector-specific options, or invest in the NGS Self-Managed DIO.

A checklist for making your investment choice

What is your risk tolerance?

Risk tolerance refers to how well you can cope with the trade-off between risk and return. In making investments, you must consider both aspects. As a general rule, it's unrealistic to expect an investment to be low-risk and provide high returns at the same time.

You need to decide how much risk (or loss) you can tolerate in pursuit of higher returns. If you want low risk, will you be satisfied with the lower returns that accompany it? The answer will usually be different for everybody, and there is no single correct answer. It is worth taking the time to assess your individual tolerance for risk.

Diversify to reduce volatility

All asset classes fluctuate in value over time, but it's unusual for them all to perform poorly at the same time. Diversification means having different investments in different asset classes, as well as within each asset class (e.g. different shares). The expectation is that if one or more investments are performing poorly, the others may be doing better. While diversification reduces the risk of a negative return on your investment, it doesn't eliminate it completely.

While shares are expected to have the highest average return over the long term, they cover a very wide range of one-year returns, which include significant negative returns. On the other hand, while cash is unlikely to provide a negative return, it is expected to have a low long-term return relative to other asset classes.

Past short-term performance may not be indicative of future long-term performance

When you select your investment strategy, you may find yourself considering past performance. While this could be a potential guide to future performance, it is not necessarily a good guide. You should consider performance over a number of years because short-term returns can be very misleading.

Avoid market timing

Not even investment experts can predict when markets will rise or fall. Super is a long-term investment, so making frequent changes to your investment options to try to anticipate which asset class will perform best in the short term may be unwise. It is often better to stick to a long-term investment strategy that suits your needs and only change it if there is a long-term fundamental change in investment markets or your personal circumstances dictate that a change is needed.

Seek advice before you choose an option

It's a good idea to seek financial advice when making major investment decisions, such as choosing how to invest your super.

We offer single-issue advice limited to your NGS Super account at no cost:

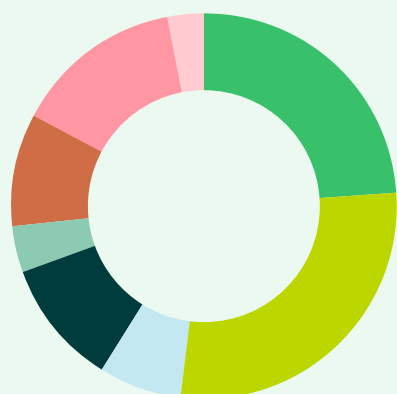
- through **Member Online** as self-service e-Advice available in **Advice Tools** section
- over the phone through our Financial Advice Helpline.

Further, we offer low-cost tailored advice through NGS Financial Planning. To make an appointment, phone us on **1300 133 177** or complete the **Financial advice enquiry form** at ngssuper.com.au/financial-planning

Diversified (MySuper)

Pre-mixed Options

Asset allocation – Long term target allocation



	Strategic asset allocation*	Dynamic asset allocation range†
Australian shares	24%	15–40%
International shares	28%	15–40%
Private equity	7%	0–15%
Listed infrastructure	0%	0–15%
Infrastructure	10.5%	0–20%
Alternatives	4%	0–20%
Listed property	0%	0–15%
Property	9.5%	0–20%
Fixed income	14%	0–40%
Cash	3%	0–25%
Total growth assets	76.0%	55–85%
Total defensive assets	24.0%	15–45%
Foreign currency exposure	20.5%	0–40%

Indicative asset allocation and ranges

* The strategic asset allocation is indicative of the expected asset allocation during stable market environments.

† The dynamic asset allocation range is used to respond to changes in the investing environment.

Risk label

Medium to high.

Expected frequency of negative return over 20-year period

Approximately 3.5 in 20 years.

Investment performance objective§

To achieve a net return 3% above CPI p.a. over rolling 10-year periods.

Minimum investment timeframe

Be prepared to stay invested in this option for at least 7 years before it meets its objectives.

What type of investment is it?

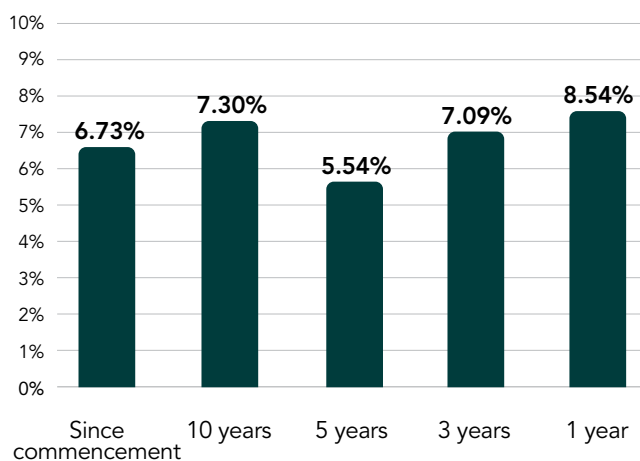
Includes most of the asset classes that NGS Super uses but has a higher weighting to investments in assets with the potential for medium to long-term growth — such as shares, infrastructure and property.

This is the option your money will be invested in if you do not advise us of your investment choice.

This option may be right for you if you seek to achieve attractive long-term returns, while accepting a reasonable level of volatility in returns. This option is suitable for members with a medium to long-term investment horizon and reasonable risk tolerance.

Recent effective rates of investment returns‡

Period ending 30 June 2023 % p.a.



■ NGS Accumulation account (since October 1999)

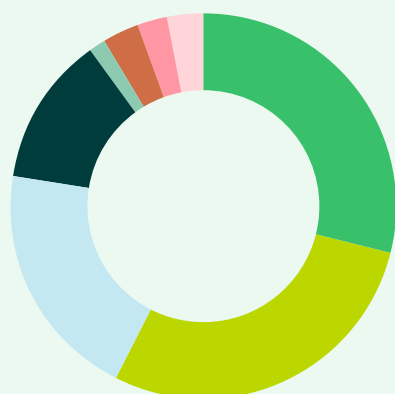
‡ This graph shows this investment option's annual effective rate of net return (i.e. the actual rate of return net of tax and investment expenses) over the past 10 years or for the period which the investment option has been offered if less than 10 years. Past performance is not a reliable indicator of future performance.

§ The trustee is required by law to set these objectives. They are neither a forecast nor a guarantee of future investment returns. It is anticipated that the CPI objective should be achieved over the long term. However, due to the volatile nature of investment markets and the lack of direct linkage between market returns and inflation, there may be periods when investment returns are not above the objective.

High Growth

Pre-mixed Options

Asset allocation – Long term target allocation



	Strategic asset allocation*	Dynamic asset allocation range†
Australian shares	29%	20–45%
International shares	28.5%	20–45%
Private equity	20%	0–35%
Listed infrastructure	0%	0–15%
Infrastructure	12.5%	0–20%
Alternatives	1.5%	0–40%
Listed property	0%	0–15%
Property	3%	0–20%
Fixed income	2.5%	0–30%
Cash	3%	0–20%
Total growth assets	89.9%	70–95%
Total defensive assets	10.1%	5–30%
Foreign currency exposure	20.9%	0–55%

Indicative asset allocation and ranges

* The strategic asset allocation is indicative of the expected asset allocation during stable market environments.

† The dynamic asset allocation range is used to respond to changes in the investing environment.

Risk label

Medium to high.

Expected frequency of negative return over 20-year period

Approximately 3.7 in 20 years.

Investment performance objective[§]

To achieve a net return 4% above CPI p.a. over rolling 10-year periods.

Minimum investment timeframe

Be prepared to stay invested in this option for at least 7 years before it meets its objectives.

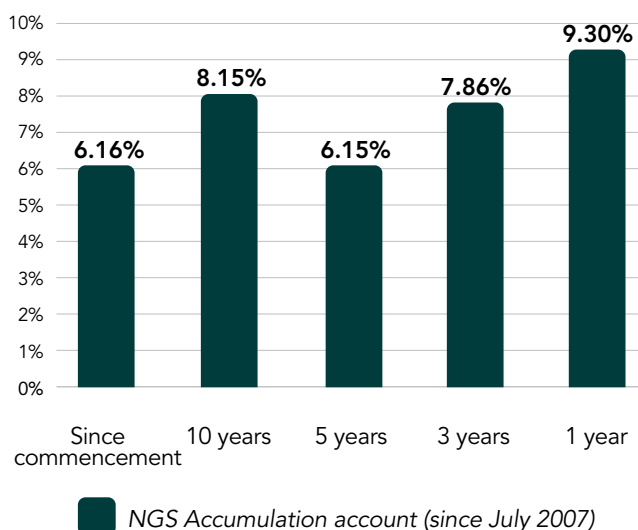
What type of investment is it?

A diversified investment option with a substantial weighting towards assets with potential to produce superior returns over the longer term.

This option may be right for you if you seek to grow your super and desire a diversified range of assets in your portfolio while tolerating a high level of volatility of returns.

Recent effective rates of investment returns[‡]

Period ending 30 June 2023 % p.a.



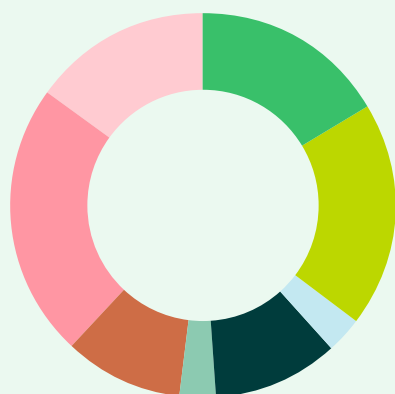
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§ The trustee is required by law to set these objectives. They are neither a forecast nor a guarantee of future investment returns. It is anticipated that the CPI objective should be achieved over the long term. However, due to the volatile nature of investment markets and the lack of direct linkage between market returns and inflation, there may be periods when investment returns are not above the objective.

Balanced

Pre-mixed Options

Asset allocation – Long term target allocation



	Strategic asset allocation*	Dynamic asset allocation range†
Australian shares	16.5%	10–30%
International shares	19%	10–30%
Private equity	3%	0–15%
Listed infrastructure	0%	0–15%
Infrastructure	10.5%	0–20%
Alternatives	3%	0–10%
Listed property	0%	0–15%
Property	10%	0–20%
Fixed income	23%	0–40%
Cash	15%	0–40%
Total growth assets	55.4%	35–70%
Total defensive assets	44.6%	30–65%
Foreign currency exposure	13.9%	0–40%

Indicative asset allocation and ranges

* The strategic asset allocation is indicative of the expected asset allocation during stable market environments.

† The dynamic asset allocation range is used to respond to changes in the investing environment.

Risk label

Medium.

Expected frequency of negative return over 20-year period

Approximately 2.6 in 20 years.

Investment performance objective§

To achieve a net return 2% above CPI p.a. over rolling 10-year periods.

Minimum investment timeframe

Be prepared to stay invested in this option for at least 5 years before it meets its objectives.

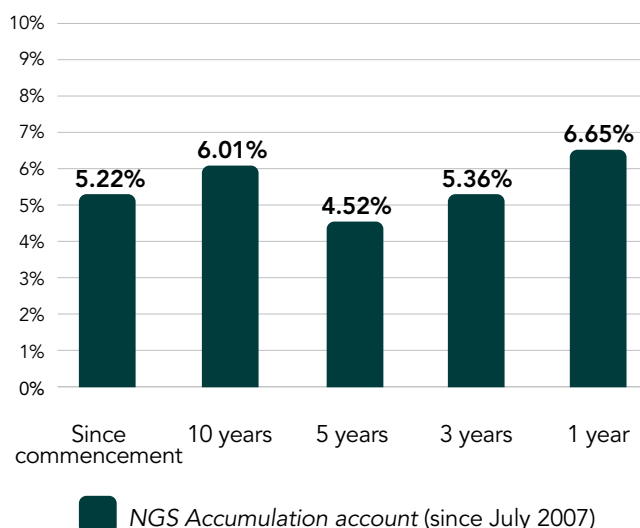
What type of investment is it?

An investment option split evenly between assets which provide the prospect for capital growth and assets which display defensive characteristics.

This option may be right for you if you seek to achieve reasonable long-term returns while limiting volatility to a moderate level. This is likely to result in lower investment returns than may be achieved in more equity orientated options and is suitable if you are seeking moderate returns with a low risk tolerance over the medium term.

Recent effective rates of investment returns‡

Period ending 30 June 2023 % p.a.



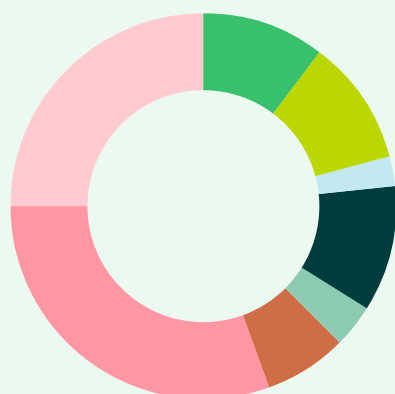
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Defensive

Pre-mixed Options

Asset allocation – Long term target allocation



	Strategic asset allocation*	Dynamic asset allocation range†
Australian shares	10.5%	0–20%
International shares	10.5%	0–20%
Private equity	2.5%	0–15%
Listed infrastructure	0%	0–15%
Infrastructure	10.5%	0–20%
Alternatives	3.5%	0–15%
Listed property	0%	0–15%
Property	7%	0–30%
Fixed income	30.5%	5–65%
Cash	25%	5–45%
Total growth assets	38.4%	25–60%
Total defensive assets	61.6%	40–75%
Foreign currency exposure	7.7%	0–20%

Indicative asset allocation and ranges

* The strategic asset allocation is indicative of the expected asset allocation during stable market environments.

† The dynamic asset allocation range is used to respond to changes in the investing environment.

Risk label

Low to medium.

Expected frequency of negative return over 20-year period

Approximately 1.5 in 20 years.

Investment performance objective§

To achieve a net return 1% above CPI p.a. over rolling 10-year periods.

Minimum investment timeframe

Be prepared to stay invested in this option for at least 3 years before it meets its objectives.

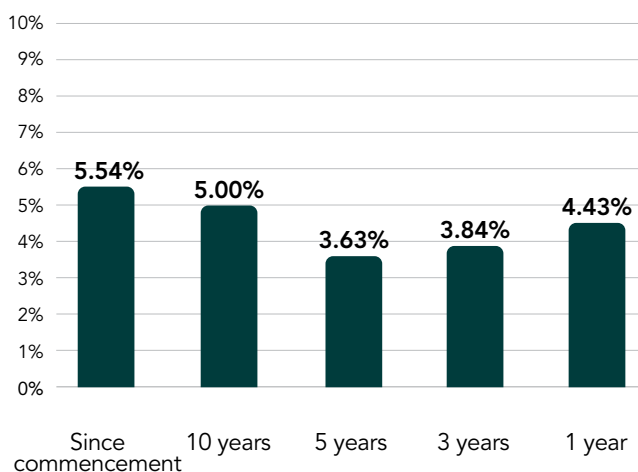
What type of investment is it?

A relatively conservative investment option with a high weighting towards the more defensive types of assets such as cash, fixed interest, defensive alternative funds and direct property. There is a smaller weighting to assets such as shares and infrastructure which provides the prospect for some capital growth.

This option may be right for you if you seek to have relatively stable short-term returns, while accepting that this is likely to result in lower investment returns over the long term. This option is suitable for those with short time horizons or low risk tolerances.

Recent effective rates of investment returns‡

Period ending 30 June 2023 % p.a.



■ NGS Accumulation account (since February 2003)

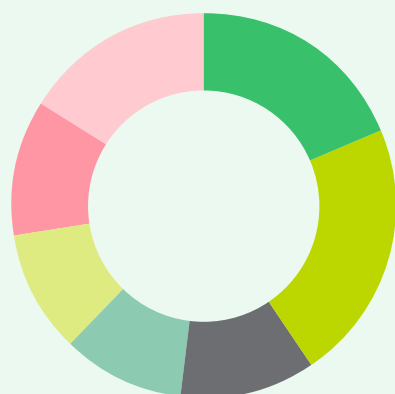
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Indexed Growth

Pre-mixed Options

Asset allocation – Long term target allocation



	Strategic asset allocation*	Dynamic asset allocation range†
Australian shares	27.5%	15–40%
International shares	29.5%	15–40%
Private equity	0%	0–15%
Listed infrastructure	10%	0–30%
Infrastructure	0%	0–15%
Alternatives	0%	0–15%
Listed property	9%	0–30%
Property	0%	0–15%
Fixed income	10%	0–40%
Cash	14%	0–20%
Total growth assets	76.0%	55–85%
Total defensive assets	24.0%	15–45%
Foreign currency exposure	21.6%	0–50%

Indicative asset allocation and ranges

* The strategic asset allocation is indicative of the expected asset allocation during stable market environments.

† The dynamic asset allocation range is used to respond to changes in the investing environment.

Risk label

High.

Expected frequency of negative return over 20-year period

Approximately 5.2 in 20 years.

Investment performance objective§

To achieve a net return 3% above CPI p.a. over rolling 10-year periods.

Minimum investment timeframe

Be prepared to stay invested in this option for at least 10 years before it meets its objectives.

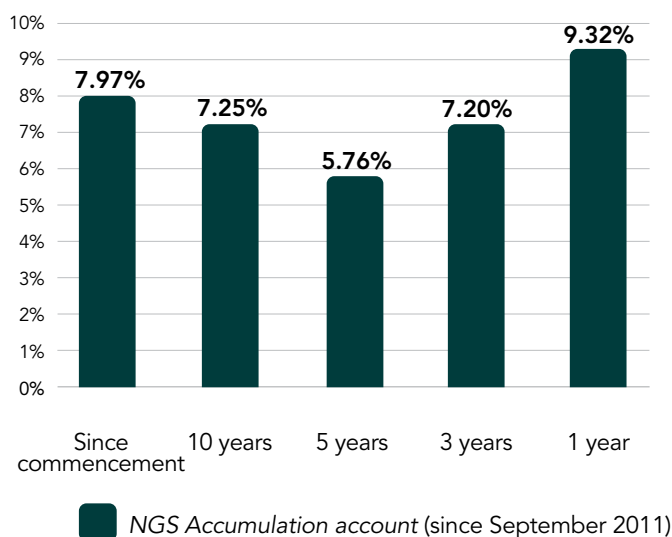
What type of investment is it?

Includes asset classes where a broad market index is available and investible. The option will aim to provide exposure to these asset classes through the use of passive indexing strategies. There are no investments in unlisted assets.

This option may be right for you if you seek to achieve attractive long-term market index returns, while desiring low fees and accepting a reasonable level of volatility in returns. This option is suitable if you do not seek to outperform the market and have reasonable tolerance of volatility.

Recent effective rates of investment returns‡

Period ending 30 June 2023 % p.a.



‡ This table shows this investment option's annual effective rate of net return (i.e. the actual rate of return net of tax and investment expenses) over the past 10 years or for the period which the investment option has been offered if less than 10 years. Past performance is not a reliable indicator of future performance.

§ The trustee is required by law to set these objectives. They are neither a forecast nor a guarantee of future investment returns. It is anticipated that the CPI objective should be achieved over the long term. However, due to the volatile nature of investment markets and the lack of direct linkage between market returns and inflation, there may be periods when investment returns are not above the objective.

Australian Shares

Sector-specific options

Asset allocation – Long term target allocation



	Strategic asset allocation*	Dynamic asset allocation range†
● Australian shares	100%	90–100%
● Cash	0%	0–10%
Total growth assets	100%	90–100%
Total defensive assets	0%	0–10%
Foreign currency exposure	0%	0–0%

Indicative asset allocation and ranges

* The strategic asset allocation is indicative of the expected asset allocation during stable market environments.

† The dynamic asset allocation range is used to respond to changes in the investing environment.

Risk label

Very high.

Expected frequency of negative return over 20-year period

Approximately 6 in 20 years.

Investment performance objective[§]

To outperform S&P/ASX 300 Total Return Index (over the medium to long term).[¶]

Minimum investment timeframe

Be prepared to stay invested in this option for at least 12 years before it meets its objectives.

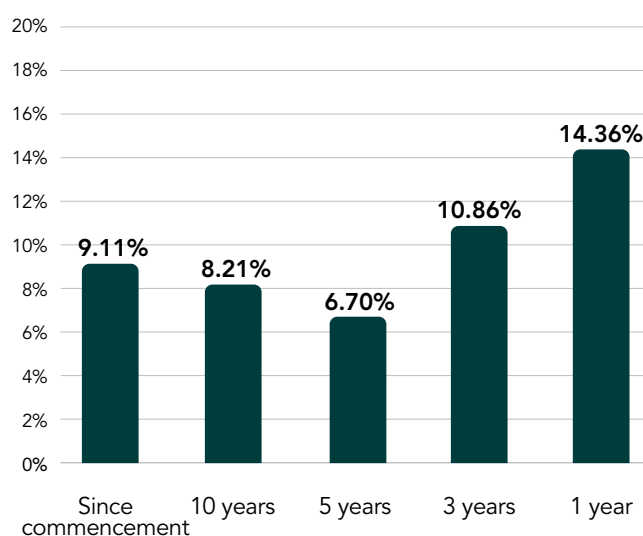
What type of investment is it?

Predominantly invested in companies listed on the Australian Securities Exchange.

This option may be right for you if you seek to maximise long-term investment returns through a diversified investment in Australian companies while accepting high volatility in returns. It is anticipated that members will invest in this option in combination with other sector-specific options.

Recent effective rates of investment returns[‡]

Period ending 30 June 2023 % p.a.



■ NGS Accumulation account (since February 2003)

‡ This table shows this investment option's annual effective rate of net return (i.e. the actual rate of return net of tax and investment expenses) over the past 10 years or for the period which the investment option has been offered if less than 10 years. Past performance is not a reliable indicator of future performance.

§ The trustee is required by law to set these objectives. They are neither a forecast nor a guarantee of future investment returns. It is anticipated that the objective should be achieved over the long term. However, due to the volatile nature of investment markets there may be periods when investment returns are not above the objective.

¶ Adjusted for implied superannuation tax and/or franking credits, where applicable.

International Shares

Sector-specific options

Asset allocation – Long term target allocation



	Strategic asset allocation*	Dynamic asset allocation range†
● International shares	100%	90–100%
● Cash	0%	0–10%
Total growth assets	100%	90–100%
Total defensive assets	0%	0–10%
Foreign currency exposure	100%	0–100%

Indicative asset allocation and ranges

* The strategic asset allocation is indicative of the expected asset allocation during stable market environments.

† The dynamic asset allocation range is used to respond to changes in the investing environment.

Risk label

Very high.

Expected frequency of negative return over 20-year period

Approximately 6.4 in 20 years.

Investment performance objective§

To outperform MSCI ACWI ex Aust Index (in AUD) over the medium to long term.¶

Minimum investment timeframe

Be prepared to stay invested in this option for at least 12 years before it meets its objectives.

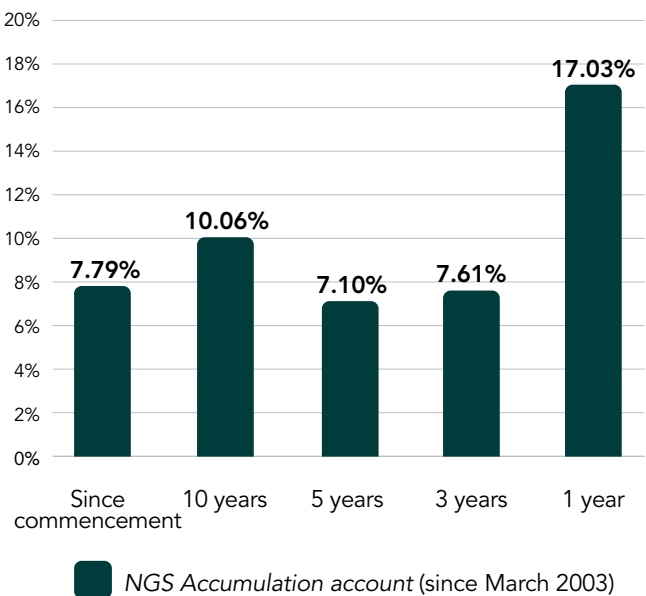
What type of investment is it?

Predominantly invested in companies listed on major international stock exchanges.

This option may be right for you if you seek to maximise long-term investment returns through a diversified investment in overseas companies. Returns are likely to be very volatile and it is anticipated that members will invest in this option in combination with other sector-specific options.

Recent effective rates of investment returns‡

Period ending 30 June 2023 % p.a.

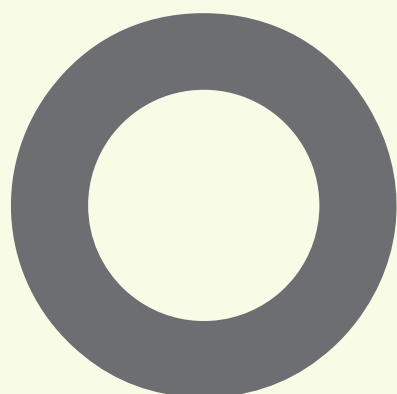


‡ This table shows this investment option's annual effective rate of net return (i.e. the actual rate of return net of tax and investment expenses) over the past 10 years or for the period which the investment option has been offered if less than 10 years. Past performance is not a reliable indicator of future performance.

§ The trustee is required by law to set these objectives. They are neither a forecast nor a guarantee of future investment returns. It is anticipated that the objective should be achieved over the long term. However, due to the volatile nature of investment markets there may be periods when investment returns are not above the objective.

¶ Adjusted for implied superannuation tax and/or franking credits, where applicable.

Asset allocation – Long term target allocation



	Strategic asset allocation*	Dynamic asset allocation range†
● Listed infrastructure	100%	85–100%
● Cash	0%	0–15%
Total growth assets	100%	85–100%
Total defensive assets	0%	0–15%
Foreign currency exposure	0%	0–100%

Indicative asset allocation and ranges

* The strategic asset allocation is indicative of the expected asset allocation during stable market environments.

† The dynamic asset allocation range is used to respond to changes in the investing environment.

Risk label

Very high.

Expected frequency of negative return over 20-year period

Approximately 7.2 in 20 years.

Investment performance objective§

To achieve the equivalent return of the FTSE Developed Core Infrastructure 50/50 Net Total Return Index (Hedged to AUD) over the medium to long term.¶

Minimum investment timeframe

Be prepared to stay invested in this option for at least 12 years before it meets its objectives.

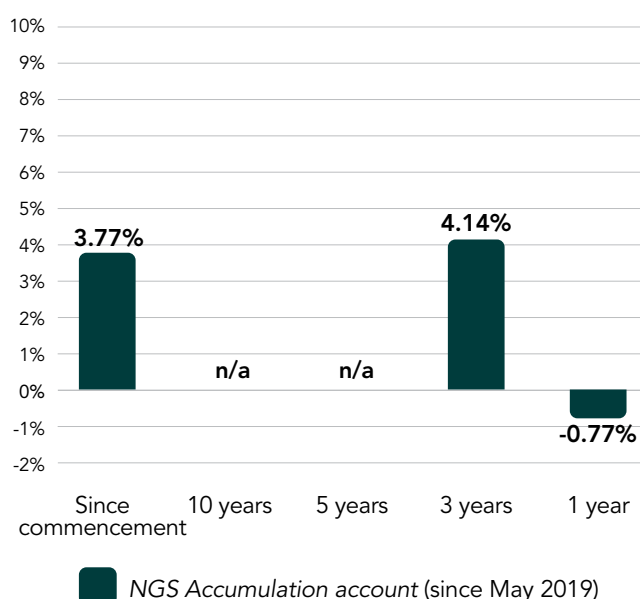
What type of investment is it?

Predominantly invested in Australian and international infrastructure assets through the share market that are subject to equity-like returns and risk.

This option may be right for you if you seek to achieve attractive long-term investment returns above inflation, while accepting some short-term volatility. This option is likely to have higher volatility than bonds, but lower volatility than equity.

Recent effective rates of investment returns‡

Period ending 30 June 2023 % p.a.



‡ This table shows this investment option's annual effective rate of net return (i.e. the actual rate of return net of tax and investment expenses) over the past ten years or for the period which the investment option has been offered if less than ten years. Past performance is not a reliable indicator of future performance.

§ The trustee is required by law to set these objectives. They are neither a forecast nor a guarantee of future investment returns. It is anticipated that the objective should be achieved over the long term. However, due to the volatile nature of investment markets there may be periods when investment returns are not above the objective.

¶ Adjusted for implied superannuation tax and/or franking credits, where applicable.

Asset allocation – Long term target allocation



	Strategic asset allocation*	Dynamic asset allocation range†
Listed property	100%	85–100%
Cash	0%	0–15%
Total growth assets	100%	85–100%
Total defensive assets	0%	0–15%
Foreign currency exposure	0%	0–100%

Indicative asset allocation and ranges

* The strategic asset allocation is indicative of the expected asset allocation during stable market environments.

† The dynamic asset allocation range is used to respond to changes in the investing environment.

Risk label

Very high.

Expected frequency of negative return over 20-year period

Approximately 7.4 in 20 years.

Investment performance objective§

To outperform the equivalent return of the FTSE EPRA/NAREIT Developed Net Total Return Index (Hedged to AUD) over the medium to long term.¶

Minimum investment timeframe

Be prepared to stay invested in this option for at least 12 years before it meets its objectives.

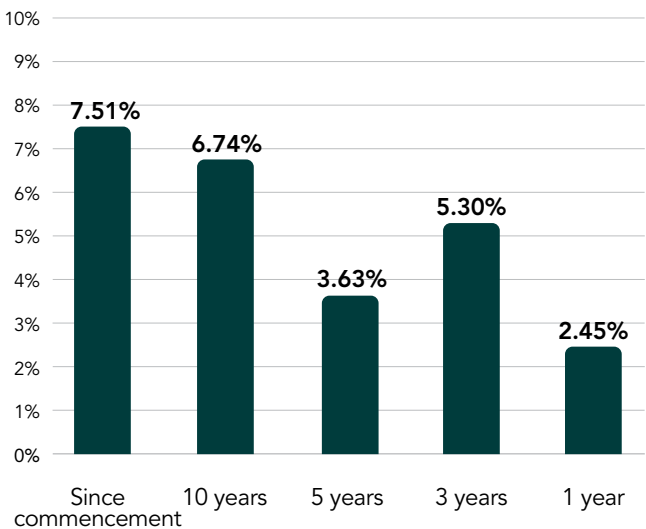
What type of investment is it?

Predominantly invested in international property assets through the share market that are subject to equity-like returns and risk.

This option may be right for you if you seek to achieve attractive long-term investment returns above inflation, while accepting some short-term volatility. This option is likely to have higher volatility than bonds but lower volatility than equities.

Recent effective rates of investment returns‡

Period ending 30 June 2023 % p.a.



■ NGS Accumulation account (since September 2002)

‡ This table shows this investment option's annual effective rate of net return (i.e. the actual rate of return net of tax and investment expenses) over the past 10 years or for the period which the investment option has been offered if less than 10 years. Past performance is not a reliable indicator of future performance.

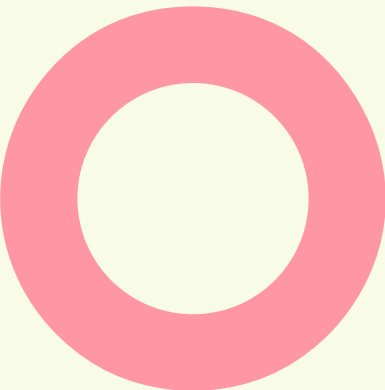
§ The trustee is required by law to set these objectives. They are neither a forecast nor a guarantee of future investment returns. It is anticipated that the objective should be achieved over the long term. However, due to the volatile nature of investment markets there may be periods when investment returns are not above the objective.

¶ Adjusted for implied superannuation tax and/or franking credits, where applicable.

Diversified Bonds

Sector-specific options

Asset allocation – Long term target allocation



	Strategic asset allocation*	Dynamic asset allocation range†
Fixed income	100%	85–100%
Cash	0%	0–15%
Total growth assets	0%	0–15%
Total defensive assets	100%	85–100%
Foreign currency exposure	0%	0–20%

Indicative asset allocation and ranges

* The strategic asset allocation is indicative of the expected asset allocation during stable market environments.

† The dynamic asset allocation range is used to respond to changes in the investing environment.

Risk label

Medium.

Expected frequency of negative return over 20-year period

Approximately 2.2 in 20 years.

Investment performance objective§

To outperform a weighted index of 50% Australian – Bloomberg Ausbond Composite Bond 0+YR and 50% International – Bloomberg Barclays Global Aggregate Index (Hedged to AUD) over the medium to long term.¶

Minimum investment timeframe

Be prepared to stay invested in this option for at least 5 years before it meets its objectives.

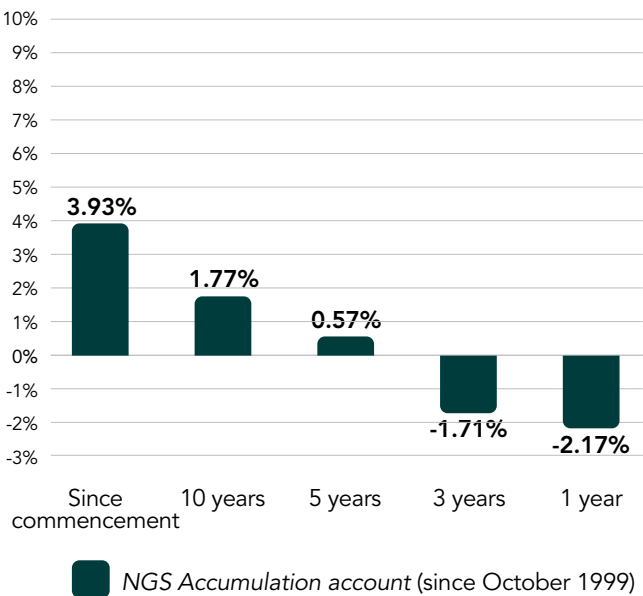
What type of investment is it?

An investment in cash and fixed interest investments, predominantly in securities issued by Australian and international governments and corporations.

This option may be right for you if you seek to achieve reasonable returns over short to medium time periods and with lower volatility than is typical of equity options. This is suitable if you have low risk tolerances or are seeking higher than cash returns and lower than equity volatility.

Recent effective rates of investment returns‡

Period ending 30 June 2023 % p.a.



‡ This table shows this investment option's annual effective rate of net return (i.e. the actual rate of return net of tax and investment expenses) over the past 10 years or for the period which the investment option has been offered if less than 10 years. Past performance is not a reliable indicator of future performance.

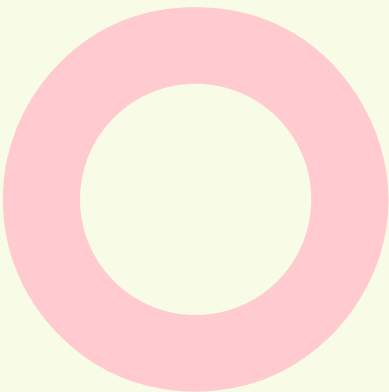
§ The trustee is required by law to set these objectives. They are neither a forecast nor a guarantee of future investment returns. It is anticipated that the objective should be achieved over the long term. However, due to the volatile nature of investment markets there may be periods when investment returns are not above the objective.

¶ Adjusted for implied superannuation tax and/or franking credits, where applicable.

Cash and Term Deposits

Sector-specific options

Asset allocation – Long term target allocation



	Strategic asset allocation*	Dynamic asset allocation range†
● Cash	100%	100%
Total growth assets	0%	0–0%
Total defensive assets	100%	100–100%
Foreign currency exposure	0%	0–0%

Indicative asset allocation and ranges

* The strategic asset allocation is indicative of the expected asset allocation during stable market environments.

† The dynamic asset allocation range is used to respond to changes in the investing environment.

Risk label

Very low.

Expected frequency of negative return over 20-year period

Negligible.

Investment performance objective§

To achieve a net return that matches or exceeds the RBA cash rate.¶

Minimum investment timeframe

Be prepared to stay invested in this option for at least one year before it meets its objectives.

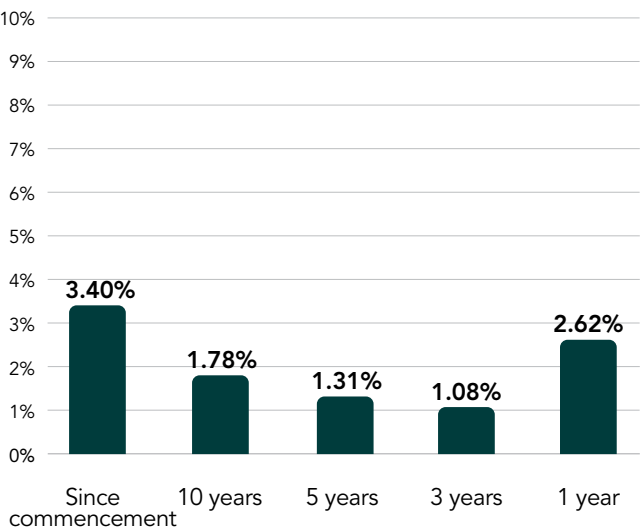
What type of investment is it?

An investment in bank term deposits and at-call cash accounts. The aim is to provide a high level of security of the capital value of your investment.

This option may be right for you if you seek an investment with a consistent rate of return and high level of security of capital value over short-term periods.

Recent effective rates of investment returns‡

Period ending 30 June 2023 % p.a.



■ NGS Accumulation account (since October 1999)

‡ This table shows this investment option's annual effective rate of net return (i.e. the actual rate of return net of tax and investment expenses) over the past 10 years or for the period which the investment option has been offered if less than 10 years. Past performance is not a reliable indicator of future performance.

§ The trustee is required by law to set these objectives. They are neither a forecast nor a guarantee of future investment returns. It is anticipated that the objective should be achieved over the long term. However, due to the volatile nature of investment markets there may be periods when investment returns are not above the objective.

¶ Adjusted for implied superannuation tax and/or franking credits, where applicable.

NGS Self-Managed Direct Investment Option (DIO)

The NGS Self-Managed DIO offers an increased level of choice and direct control over the investment of your retirement savings through an online direct investment gateway. It allows you to invest in a wide range of shares, exchange traded funds (ETFs) and term deposits.

The NGS Self-Managed DIO provides you with access to real-time trading as well as market information to help you make informed decisions and manage your account.

What you can invest in

Through the NGS Self-Managed DIO, you can invest in:

- the top 300 Australian Securities Exchange (ASX) listed companies available on the S&P/ASX 300 Index
- a range of ASX-listed ETFs (see our **Online investment list**)
- a choice of term deposit terms from a list of term deposit providers.

For a list of providers and their current rates, please see the **Online investment list** available at ngssuper.com.au/online-investment-list

Who can invest in this option?

The NGS Self-Managed DIO is available to NGS Accumulation members. There are minimum balance requirements for both your Accumulation account and for your DIO investment.

A maximum of 80% of your account can be invested in your NGS Self-Managed DIO.

Refer to the **NGS Self-Managed DIO guide** available at ngssuper.com.au/PDS for more information.

While managing your own investments increases your control and flexibility, the NGS Self-Managed DIO is not for everyone.



If you choose to invest in this option, you need to be aware of the following risks:

- short-term share price volatility
- transaction costs associated with trading frequently
- lack of diversification.

How to participate

If you have an NGS Accumulation account, log in to your **Member Online** account at ngssuper.com.au/mol. You can then actively trade via the NGS Self-Managed DIO by transferring investments in your pre-mixed or sector-specific options to your NGS Self-Managed cash hub.

You must have a valid email address to receive any term deposit, corporate actions or other important notifications.

Fees and charges

The fees and charges applicable to this investment option are outlined in the **Fees, costs and tax guide** available at ngssuper.com.au/PDS

You should read the **NGS Self-Managed DIO guide** available at ngssuper.com.au/PDS before investing in this option.

5. Environmental, social and governance issues

Environmental, social and governance issues

NGS Super is a member of the Australian Council of Superannuation Investors (ACSI), who work to improve Environmental, Social and Governance (ESG) performance. The term ESG is interpreted broadly — we consider ESG issues to be non-financial risks and opportunities that can affect the long-term value of investments.

Our Investments team proactively identifies ESG issues and engages with stakeholders to influence outcomes that are in the best interests of our members.

Our ESG due diligence requires that investments should not cause environmental damage, breach human rights or be culpable of other violations of fundamental ethical norms. We place restrictions on investments in particular industries. Please refer to the **Responsible investment policy** at ngssuper.com.au/ESG

Governance risks are considered in terms of shareholder rights, board composition, director skills and alignment of performance with remuneration. We employ specialist companies aligned with our values to actively participate in proxy voting and effect positive change within companies.

For further details on our ESG and relevant policies, including our **Responsible investment policy**, please go to ngssuper.com.au/ESG

Principles for Responsible Investment (PRI)

We are a signatory to the Principles for Responsible Investment (PRI). The PRI recognises that Environmental, Social and Governance (ESG) issues can impact on the performance of investment portfolios across companies, sectors, regions, and asset classes over time. The Principles promote sustainable investment and provide an important framework for institutional investors to consider the impact of these issues in their investment decisions. We are committed to sustainable investment practices which have regard to these high-level Principles.

For NGS Self-Managed DIO

The trustee does not impose any specific ESG requirements for these investment options.

Carbon neutral by 2030



In March 2021, NGS announced its target of a carbon neutral portfolio by 2030. Throughout 2021 a vast body of work was completed which resulted in us confirming our 2030 target and setting an interim target of 35% less emissions at Diversified (MySuper) investment option level by 2025.

We believe that climate change needs to be acknowledged in investment portfolios, and that taking immediate action is the best way to protect the retirement savings of our members. For more information about the actions we've taken, including divesting from some large fossil fuel companies, as we progress towards our interim and longer term targets, please go to ngssuper.com.au/cnupdate

6. Managing your account

Changing your investment options

If you don't make an investment choice when you join, your account will be invested in the Diversified (MySuper) option. We believe this option best meets the long-term needs of most of our members in these accounts, but it's impossible for one investment mix to be suitable for all members at all times.

You can make an investment switch at any time at no cost.

A request to switch investment options that is received by 4pm (AEST/AEDT) on a business day will receive the unit price effective for that business day.

The price effective for that business day is generally available the next business day which is when your request will be processed.

Details of your switch will generally show on your account the day after it has been processed.

Any requests received after 4pm (AEST/AEDT) on a business day will receive the unit price effective for the following business day.

No unit prices will be calculated on NSW public holidays (non-business day). Any requests received on these days will receive the next available unit price.

If you request a change to your investment options for your future contributions and your request is received by 4pm (AEST/AEDT) on a business day, the change will be effective from that day. If received after, the change will apply from the next business day.

Rebalancing your investment mix

If you have chosen a mix of investment options, the proportions will change over time as the different investment options grow at different rates.

We do not automatically rebalance your account balance back to your original chosen proportions. You can choose to allow the better performing option(s) to increase as a proportion of your total account balance or you can periodically review and switch your investment options to keep the proportions you originally selected.

You can change your pre-mixed and sector-specific investment options applying to your account.

You can make your investment changes, including a request to rebalance your account, through **Member Online**. Or download an **Investment switching form** available on the website at ngssuper.com.au/forms or call us on **1300 133 177** to request a copy.

Redirecting your future contributions

You have the option of having one investment strategy for your account balance and a different investment strategy for your future contributions (including transfers in from other super funds). This means you can keep your existing account balance in your current investment option(s) and direct any future contributions into an entirely different investment option(s).

This can be a great way to increase the diversification of your investment portfolio as you can invest in any of the investment options available. There is no fee for redirecting future contributions.

7. How your account is invested

NGS Super's investment policy

The following principles apply for the investment objective and strategy for each of our investment options:

- we employ professional investment consultants and external investment managers to assist us with selecting and managing our investments
- we ensure sufficient liquidity is maintained in order to meet our requirements for expected cash flow
- we ensure investment risk is limited by diversifying our investments by investing in different asset classes, diversifying within the asset classes themselves, and diversifying between the different investment managers we employ
- our trustee directors regularly review the performance of each investment manager with the assistance of our asset consultant and custodian.

Investment returns

You can find up-to-date monthly investment performance for each investment option for the previous 3 months, in the **Investment performance** section at ngssuper.com.au/performance

The money in your *NGS Accumulation account* is invested either in the default investment option (if applicable) or according to your chosen investment option. While money is held in your account, we deduct member fees, insurance fees (if you have insurance cover) and any taxes required by the government.

When we receive a contribution for you, we allocate units of your chosen investment option(s) to your account at the current unit price.

Over time, and taking into account any contributions and withdrawals you make from your account, your account balance will rise or fall according to the performance of the investment options you invested in and the income payments drawn from it.



Units and unit prices

How do units work?

Your account is valued by multiplying the number of units allocated from each investment option by their unit prices and then adding (if applicable) your NGS Self-Managed DIO account holding.

Every dollar you invest 'buys' units in your chosen investment option(s), and if you make a payment such as pay administration or insurance fees, you 'sell' units in your chosen investment option(s). Unit prices are generally the current prices at the time your transaction occurs. Please note that we can only allocate units when we receive all the information needed to make the investment.

The value of units in each investment option and the unit prices change with the value of the underlying assets in each option.

How are unit prices calculated and applied?

Unit price calculation generally takes place on a daily basis (NSW business days) and is a two-step process:

1. First, we calculate the value of the underlying assets of the investment option and take away the value of the liabilities we attribute to that option.
2. Then, we divide this value by the number of units we have on issue in the option to provide a per unit price.

Withdrawals

We will use the most recent unit price available on the day we process the relevant payment. We will process your withdrawal request generally within 3 business days of receiving a correct instruction.

Investment switch requests

Valid requests received by 4pm (AEST/AEDT) on a NSW business day will receive the unit price effective for that business day. This will generally be reflected in your account 3 business days following your request.

Contributions or rollovers-in

If funds are received in the NGS Super bank account by 6pm (AEST/AEDT) on a NSW business day, they will have that day's unit price applied.

Our unit prices are available at ngssuper.com.au/investments/unit-prices

Suspension of unit prices

In certain circumstances, for instance if investment markets become volatile, we may temporarily suspend unit pricing. This means that any applications (contributions or rollovers-in), investment switches and withdrawal requests, may be suspended until we are satisfied that a fair unit price can be determined.

Applications, investment switches or withdrawal requests received during this period will be processed once unit pricing resumes and will be processed using the unit price(s) applicable once the suspension has been lifted.

How can unit prices go down?

Your super account is different from a bank account. Excluding the Cash and Term Deposits option, your account is invested in financial markets and receives the returns (positive or negative) generated by those markets. Markets are cyclical and often experience volatility — so short-term rises and falls in your balance are inevitable when your investments are market-linked.

This also means that unit prices will rise and fall on a regular basis, even if the long-term performance trend is upwards. Remember, super is a long-term investment and short-term performance doesn't always give you a complete picture of long-term performance. Unless you are retiring in the near future, 3-year and 5-year returns are more relevant than returns for shorter periods.

While defensive investments are usually expected to provide consistent positive returns, these returns are likely to be relatively low. Over the longer term, market-linked investments such as shares and property are likely to provide higher returns.

You can find unit prices for each of the pre-mixed and sector-specific investment options at ngssuper.com.au/investments

For the NGS Self-Managed Direct Investment Option only

The NGS Self-Managed guide provides details about transactions and how your assets within the NGS Self-Managed DIO are valued. You can access a copy of the **NGS Self-Managed guide** at ngssuper.com.au/PDS



Need more information? Contact us

You can contact us at **ngssuper.com.au/contact-us**

Call us on **1300 133 177**, Monday – Friday, 8am – 8pm (AEST/AEDT)

Postal address: **GPO Box 4303 Melbourne VIC 3001**

ngssuper.com.au